

DISTRESSED INVESTMENTS

9-10 March 2016 | London, United Kingdom
Hilton Canary Wharf

DDC Financial group is proud to announce its upcoming Distressed Investments Forum taking place at the Hilton Canary Wharf London on March 9th & 10th 2016. Industry experts will share their views on current market dynamics and shed light on investment opportunities along with potential pitfalls and future challenges in a highly fragmented transaction landscape.

Media Partners

HEDGE FUND INSIGHT Reorg Research



Main Sponsor



Gold Sponsors



Supporters



Educational Partner



Some Speaking Partners



Confirmed Speakers

Jörgen Olsson, Board Member & CEO at Hoist Finance, Sweden
John Stamler, Director at Blackrock UK
Josep Julia, Global Head – Distressed Asset Investments Group at IFC, USA
Antonios Achilleoudis, Founding Partner, Group Managing Director of Axia Ventures Group
Thomas PB Frater, Founder & CEO at Hussar & Co., USA
Stacey Schacter, President & CEO at Vion Investments, USA
Federico Montero, Partner -Head of Loan Sales EMEA at Cushman & Wakefield, UK
Eli Appelbaum, MD, Investments & Finance at Gordon Brothers Europe, UK
Massimiliano Fossati, CRO at Unicredit, Italy
Michael Clark, Advisor at CIB BANK, Hungary
Luigi Bussi, Managing Director of Securitisation Services, Italy
Arash Talebinejad Chief Commercial Officer at Intrum Justitia, Sweden
Inigo Mato, Managing Director at TDX Group, Spain
Frixos Ioannidis, Head of Retail & SMEs / COO at Agricultural Bank of Greece AE
Gergely Szaloki, Partner at Schoenherr, Hungary
Zoltan Csordas, Head of Workout & Member of the Board at CIB BANK, Hungary
Uros Vukomanovic, General Manager at Colliers, Serbia
Julien Wallen, Managing Director at Blackrock Solutions, UK
David Beckett, Head of Sourcing at SC Lowy, UK
Ana Vukovic, Managing Director at Colliers International, Greece & Serbia
Igo Gruden, President of the Management Board at Probanka, Slovenia
Dr. Lukas Fecker, Founder at Innovation Brain & Chairman of TMA Europe, Switzerland
Gaudenzio Ronaldo Gregori, Managing Director at Pillarstone (KKR Europe), Italy
Casper Sonnega, Head of Collections at Santander, Netherlands
William Franklin, CEO at China Investor Club, UK
Paul-Antoine Conti, Director of European Leverage Finance at Fitch Ratings, UK
Thorsten Lederer, Managing Partner at Panteo Global Partners, Luxembourg
Minos Moissis, Advisor at Qualco, Greece
Gabriele Giorgi, Partner at Algebris, Italy
Bogdan Patrniche, Senior Consultant at Duet Asset Management, UK
Artur Aleksandrowicz, Founder at National Recovery Service, Russia
Maja Žgajnar, Partner at Schoenherr, Slovenia
Thoran Thegemey, Partner at Silverton Advisory, Germany
Ioana Necula, General Manager at Romexterra Leasing, Romania
Kostantinos Issaias, Partner at KG Law Firm, Greece
Michelangelo Margaria, Senior Vice President, Moody's Investors Service
Benjamin Bornstein, Partner at Indigo Capital, USA
Christos Savvides, Advisor at B2 Holding, CEE
Anubhav Vaish, Managing Director at Sandton Capital, UK
Gifford S. West, Managing Director at DebtX, USA
David Edmonds, Global Head, PLAS at Deloitte, UK
Phil Groves, CEO at DAC Management, China
Louis Amaya, CEO at NS Capital, USA
Paul Lewis, Senior Director at CBRE, UK
Gijs Klomp, Head of Capital Markets at CBRE, Romania
Riccardo Serrini, CEO at Prelios Credit Servicing, Italy
Louis Gargour, Chief Investment Officer & MD at LNG Capital, UK
Alejandro Lucero de Pablo, President at Multigestion, Spain
Dimitris Skaleos, Managing Partner at Sigmacatalyst Partners, Greece
John McGrath, Partner at Sidley Austin, UK
Savvas A. Liasis, Partner and Member of the Board of Directors at Elements Capital Partners
Carter Looney, Senior Managing Partner at Maier Marinoni Looney & Co, Germany
Christian Saxenhammer, Partner at Saxenhammer & Co., Germany
Adrian Petreanu, Portfolio Manager at Ashmore Group, UK
Brad Bauman, Partner at Alpha Real Capital, UK
Peter Jark, Partner at DLA Piper, Germany
Peter Riedel, Head of Claims Secured at Debitos, Germany
Luis Martin, Senior Advisor at DebtX, Spain
Iñigo Rubio, Partner at Cuatrecasas, Spain
Nigel Davies, Founder at Wyn River, UK
Panos Psomas, Director at Qualco, Greece
Martin Machon, CEO at APS Holding, Czech Republic
Dorian Macovei, Managing Director at EMSA Capital, Austria
Ofer Lieberman, Founder at Tagor Asset Management & Liberate Portfolio Solution, Romania
Alberto Barbachano, Vice President –Senior Credit Officer, Moody's Investors Service
Dimitrios Starogiannis, Wholesale NPL Manager at Alpha Bank, Greece
Konstantins Batrakovs, VP, Head of Transactions at DDM Group, Switzerland
Harish Kumar, Managing Director at Alvarez & Marsal, UK
Jade Williams-Adedeji, Counsel at Sidley Austin, UK
Tassos Kotzanastassis, Managing Director at 8G Capital Partners, Cyprus

08:00 Registration

08:50 DDC GROUP Opening Remarks

09:00 Keynote Presentation: European NPL Outlook

By: David Edmonds, Global Head, PLAS at Deloitte, UK

09:30 Panel: European NPL Transactions

David Edmonds, Global Head, PLAS at Deloitte, UK (**Moderator**)

Thoran Thegemey, Partner at Silverton Financial Advisors, Germany

Maja Žgajnar, Partner at Schoenherr, Slovenia

Federico Montero, Partner – Head of Loan Sales EMEA at Cushman & Wakefield, UK

Gifford S. West, Managing Director, International Operations & Business Development at DebtX, USA

Eli Appelbaum, MD, Investments & Finance at Gordon Brothers Europe, UK

Konstantins Batrakovs, VP, Head of Transactions at DDM Group, Switzerland

10:30 Presentation: The Next Wave of NPL Transactions

By: Michael Clark, Advisor at CIB BANK, Hungary and Zoltan Csordas, Head of Workout & Member of the Board at CIB BANK, Hungary

11:00 COFFEE & NETWORKING

11:20 Presentation: Why invest in Dutch portfolios and NPLs

By: Casper Sonnega, Head of Collections at Santander, Netherlands

11:40 Panel: CEE Outlook – Changes & Opportunities

Harish Kumar, Managing Director at Alvarez & Marsal, UK (**Moderator**)

Gergely Szaloki, Partner at Schoenherr, Hungary

Zoltan Csordas, Deputy CEO at CIB BANK, Hungary

Igo Gruden, President of the Management Board at Probanka, Slovenia

Uros Vukomanovic, General Manager at Colliers, Serbia

Christos Savvides, Advisor to the Management Board at B2 Holding, SEE

Nigel Davies, Managing Director at Wyn River Limited

Ofer Lieberman, Founder at Tagor Asset Management & Liberate Portfolio Solution, Romania

Ioana Necula, General Manager at Romexterra Leasing, Romania

12:40 Presentation: South Eastern Europe: an Emerging Portal of Opportunities

By: Ana Vukovic, Managing Director at Colliers International, Greece & Serbia

13:00 Lunch

14:00 Presentation: Investment opportunities, Bank resolution and the value of innovative asset management

By: Dr. Lukas Fecker, Founder at Innovation Brain and Chairman of TMA Europe

14:30 MEETING HOUR - COFFEE & NETWORKING

15:10 **BREAKOUT SESSION** Presentation: Asia-Pacific Distressed Investment Opportunities

Phil Groves, CEO at DAC Management, China

William Franklin, CEO at China Investor Club, UK

15:30 Panel: Legal Restructuring & Distressed Acquisitions

John McGrath, Partner at Sidley Austin, UK

Peter Jark, Partner at DLA Piper, Germany (**Moderator**)

Kostantinos Issaias, Partner at KG Law Firm, Greece

Benjamin Bornstein, Partner at Indigo Capital, USA

16:30 Presentation: Managing Repossessed Property Portfolios for Banks – Lessons Learned

By Tassos Kotzanastassis, Managing Director at 8G Capital Partners, Cyprus

16:50 Panel: NPL Overview - Italy

Gaudenzio Bonaldo Gregori, Managing Director at Pillarstone, Italy

Massimiliano Fossati, CRO at Unicredit, Italy

Riccardo Serrini, CEO at Prelios Credit Servicing, Italy (**Moderator**)

Luigi Bussi, Managing Director of Securitisation Services, Italy

Michelangelo Margaria, Senior Vice President, Moody's Investors Service

Gabriele Giorgi, Partner at Algebris, Italy

17:50 End of Forum - Cocktail Reception (19:00 – 23:00 Evening Networking Gathering)

08:00 Registration

09:00 Panel: Debt Purchasing & Servicing - Collection & Recovery Models

David Mertz, Chief Compliance Officer at Global Debt Registry, USA
 Artur Aleksandrowicz, Founder at National Recovery Service, Russia
 Stacey Schacter, President & CEO at Vion Investments, USA (Moderator)
 Martin Machon, CEO at APS Holding, Czech Republic
 Arash Talebinejad Chief Commercial Officer at Intrum Justitia, Sweden

10:00 EXCLUSIVE SESSION: Market Focus: Greece

Minos Moissis, Advisor at Qualco, Greece (Moderator)
 Josep Julia, Global Head – Distressed Asset Investments Group at IFC, USA
 Julien Wallen, Managing Director at Blackrock, UK
 Panos Psomas, Director at Qualco, Greece
 Frixos Ioannidis, Head of Retail & SMEs / COO at Agricultural Bank of Greece AE (Under Special Liquidation)
 Jörgen Olsson, Board Member & CEO at Hoist Finance, Sweden
 Dimitrios Starogiannis, Wholesale NPL Manager at Alpha Bank, Greece
 Antonios Achilleoudis, Founding Partner, Group Managing Director of Axia Ventures Group

11:00 Presentation: Setting up and Running a Bad Bank in Greece – Key Lessons Learned

By: Frixos Ioannidis, Head of Retail & SMEs / COO at Agricultural Bank of Greece AE (Under Special Liquidation)

11:20 Coffee Break

11:40 Panel: Market Focus: Spain (Discussing current and future challenges and opportunities in the Spanish market)

Alejandro Lucero de Pablo, President at Multigestion, Spain (Moderator)
 Inigo Mato, Managing Director at TDX Group, Spain
 Luis Martin, Advisor at DebtX, Spain
 Iñigo Rubio, Partner at Cuatrecasas, Spain
 Alberto Barbachano, Vice President – Senior Credit Officer, Moody's Investors Service

12:30 Lunch

13:30 Presentation: Successful Cases of Debt Restructuring and Corporate Turnaround

By: Bogdan Patrniche, Senior Consultant at Duet Asset Management, UK

13:50 Panel: Private Equity & Special Situations

Paul-Antoine Conti, Director of European Leverage Finance at Fitch Ratings, UK
 Anubhav Vaish, Managing Director at Sandton Capital, UK
 Savvas A. Liasis, Partner and Member of the Board of Directors at Elements Capital Partners, Slovenia
 Benjamin Bornstein, Partner at Indigo Capital, USA
 John Stampler, Director at Blackrock, UK (Moderator)
 Dimitris Skaleos, Managing Partner at Sigmacatalyst Partners, Greece

14:40 Presentation: USA NSO opportunities: Unique Government acquisition channel, stable/predictable environment, sophisticated secondary/liquid market.

By: Louis Amaya, CEO at NS Capital, USA

15:00 MEETING HOUR (Coffee & Networking)

15:20 BREAKOUT SESSION - Panel: Uncovering High-Yield Opportunities - German Mittelstand Special Situations

Thorsten Lederer, Managing Partner at Panteo Global Partners, Luxembourg (Moderator)
 Carter Looney, Senior Managing Partner at Maier Marinoni Looney & Co, Germany
 Christian Saxenhammer, Partner at Saxenhammer & Co., Germany
 Louis Gargour, Chief Investment Officer & MD at LNG Capital, UK
 Peter Riedel, Head of Claims Secured at Debitos, Germany

16:00 Panel: Distressed Investments in Emerging Markets

Thomas PB Frater, Founder & CEO at Hussar & Co., USA (Moderator)
 Adrian Petreanu, Portfolio Manager at Ashmore Group, UK
 David Beckett, Head of Sourcing at SC Lowy, UK
 Josep Julia, Global Head – Distressed Asset Investments Group at IFC, USA
 Dorian Macovei, Director at EMSA Capital, Austria
 Ofer Liebersson, Founder at Tagor Asset Management & Liberate Portfolio Solution, Romania

17:00 Panel: Commercial Real Estate Trends

Paul Lewis, Senior Director at CBRE, UK
 Gijs Klomp, Head of Capital Markets at CBRE, Romania (Moderator)
 Brad Bauman, Partner at Alpha Real Capital, UK
 Jade Williams-Adedeji, Counsel at Sidley Austin, UK

17:50 End of Forum

DDC provides exclusive networking events only for top-level senior executives.

1-to-1 Meetings

We at DDC consider the 1-on-1 meetings crucial to make the event live up to its expectations. To registered participants we offer the opportunity to meet with industry leaders in private and build new relationships through in-depth interaction.

Our business development team will arrange meetings for you to have at the event at one of the numbered meeting tables/booths.

How it works:

Speakers, sponsors and Investor club members will receive the list of participants 2 weeks before the forum. They will then choose up to 3 people whom they would like to meet. A DDC representative will then arrange the meetings and assign a numbered table during the MEETING HOUR.

Delegates will have the opportunity to submit a meeting request 1 week before the event. DDC's business development team will reach out with additional information via email.

"Kudos to DDC, fantastic forum. Very informative panels, and the 1-on-1 meetings are a huge, huge differentiator. Also I have never experienced such a dedicated and motivated group of meeting organisers. You guys have done a fantastic job, and should be very proud!!"

Benjamin Bornstein / Partner / Indigo Capital Advisors, USA

In partnership with:



Forum Fees

| | | |
|--|----------|---------------------|
| Standard Ticket (2 days) | REGISTER | £ 1995 + VAT |
| One Day Ticket | REGISTER | £ 1295 + VAT |
| Group Package Deal (3 standard tickets) | REGISTER | £ 3950 + VAT |
| Bank (2 day ticket) | REGISTER | £ 997 + VAT |
| Family Office (2 day ticket) | REGISTER | £ 997 + VAT |

Terms & Conditions

These terms and conditions apply between the person, firm, company or other entity specified on your booking form (“you” or “your”) and DDC Financial Group, a company registered in the Czech Republic under number 039 45 839 whose registered office is Bohusovicka 230/12, Prague 190 00. For delegate registrations for the conference/forum specified on your booking form (“Forum”). Please read them carefully as they contain important information. By submitting your registration to attend the Forum (“your registration”) you agree to be bound by these terms to the exclusion of all other terms. If you do not agree to be bound by these terms, DDC Financial Group will be unable to accept your registration.

- Following completion and return of the registration form, full payment is required within 10 days from receipt of invoice.
- All discounts can only be applied at the time of registration and discounts cannot be combined. All discounts are subject to DDC Financial Group approval. Discounts for group registrations are only valid for the number of delegates specified on your booking form.
- Prices for each forum are correct at the time of publication. DDC Financial Group reserves the right to change the prices at any time but changes will not affect registrations which have already been confirmed by DDC Financial Group.
- You may substitute delegates at any time by providing reasonable advance notice to DDC Financial Group.
- All cancellations received 28 days or more before the conference are subject to an administrative charge of £ 500 per delegate. DDC Financial Group regrets that cancellations or bookings received less than 28 days before the conference cannot be refunded and the full amount of your fee remains payable. All cancellations must be sent by email to info@ddc-financial.com marked for the attention of Customer Services and must be received by DDC Financial Group.
- In the event that DDC Financial Group cancels an event for any reason, you will receive a credit for 100% of the contract fee paid or refund in respect of your fees received by DDC Financial Group. You may use this credit for another DDC Financial Group event to be mutually agreed with DDC Financial Group, which must occur within one year from the date of cancellation.
- In the event that DDC Financial Group postpones an event for any reason and the delegate is unable or unwilling to attend in on the rescheduled date, you will receive a credit for 100% of the contract fee paid. You may use this credit for another DDC Financial Group event to be mutually agreed with DDC Financial Group, which must occur within one year from the date of postponement. If you promptly notify DDC Financial Group in writing before the date of the Conference/Forum that you do not wish to attend the rearranged Conference or if DDC Financial Group elects not to rearrange the Conference, then you will (as your sole remedy) be entitled, at your discretion, to receive 50% refund in respect of your fees received by DDC Financial Group.
- Except as specified above, no credits will be issued for cancellations.
- DDC Financial Group is not responsible for any loss or damage as a result of a substitution, alteration or cancellation/postponement of an event. DDC Financial Group shall assume no liability whatsoever in the event this conference is cancelled, rescheduled or postponed due to a fortuitous event, Act of God, unforeseen occurrence or any other event that renders performance of this conference/forum impracticable, illegal or impossible. For purposes of this clause, a fortuitous event shall include, but not be limited to: war, fire, labor strike, extreme weather or other emergency.
- Please note that while speakers and topics were confirmed at the time of publishing, circumstances beyond the control of the organizers may necessitate substitutions, alterations or cancellations of the speakers and/or topics. As such, DDC Financial Group reserves the right to alter or modify the advertised speakers and/or topics if necessary without any liability to you whatsoever. Any substitutions or alterations will be updated on our web page as well as on printed materials as soon as possible.
- All unauthorised photography and the recording or transmitting of audio or visual material, data or information is expressly prohibited. You consent to filming and sound recording and photography of the Conference as a delegate and you consent to the use by DDC Financial Group any such recording or photography anywhere in the world for promotional, marketing and other purposes.
- The personal information which you provide to us will be held by us on a database. You agree that DDC Financial Group may share this information with attendees of this event.

Contact Details

For more information regarding this forum, please call anyone from our Team below:

Tom Henning

Head of International Business Development
tom.henning@ddc-financial.com
 Tel. +420 222 535 535

Nil Wadehra

Business Development Manager
nil.wadehra@ddc-financial.com
 Tel. +420 222 535 535

Helena Noskova

Forum Manager
helena.noskova@ddc-financial.com
 Tel. +420 234 256 402

Albert Sirignano

Project Director
albert.sirignano@ddc-financial.com
 Tel. +420 725 402 890

Elizabeth Jackson

Marketing & Sponsorship Manager
ejackson@ddc-financial.com
 Tel. +420 222 535 535

Silvia Livingston

Business Development
silvia@ddc-financial.com
 Tel. +420 234 256 402